

Business Finance Group (BFG) successfully underwrote, structured, packaged and submitted to SBA a \$163,200 SBA 7a loan for one of the banks we provide consulting services to. The borrower, the bank's customer, wanted financing to startup a fast-casual dining restaurant in Valencia, CA. To successfully fund, we had to address the following:

- **Source of Capital Injection Limited**

The owners of the business could only inject 19% towards the startup venture. In most cases, banks require at least 30% in capital from the owners. We overcame this requirement primarily due to the borrower's current ownership of other restaurants providing valuable experience and the collateral support provided by one of the other restaurants.

To ensure the success of obtaining suitable business financing or business insurance for our clients, we thoroughly analyze and evaluate every transaction engagement.

We look forward to working with you and your clients, who you feel require business financing and/or business insurance to allow their businesses to successfully expand their business horizons.