

## **Business Finance Group (www.bfgloan.com) - Recently Funded SBA Loan - It's A Grind Coffee House**

*By Mark D. Austin*

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*Business Finance Group (BFG) successfully arranged \$225,000 in SBA real estate financing to acquire an It's A Grind Coffee House Franchise.*

Key's to successfully funding the loan were as follows:

1. Franchise had few locations - We worked closely with franchisor to provide more accurate monthly sales projections.
2. Seller of Business owned location for only five months - We worked closely with the buyer and seller to fully understand the reasons for sale and buyer's new marketing efforts.

All these factors contributed to our ability to overcome the initial concerns raised by the SBA and Community Bank lending partner.

While many SBA lending participants have either substantially reduced or eliminated their SBA loan participation, Business Finance Group with its core community bank lending partners, has continued to be a very active participant and is positioned well to assist small businesses to take advantage of the latest positive developments for the SBA 7(a) lending program.

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Business Finance Group (BFG) specializes in arranging financing for small to medium size businesses through its network of lenders committed to lending to the small to medium size business community.

Category	Sba, Working Capital, Small business loans
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